

MEMORANDUM OF UNDERSTANDING

between



and



SRI VASAVI
ENGINEERING COLLEGE

24th January, 2018

This Memorandum of Understanding (MoU) is executed on this 24th **January 2018** between

SPHERE Soft Solutions India Pvt.Ltd, Hyderabad represented by its Director & Head-Human Resources Mr.Satya Thopalli, having its registered office at Third Floor, LINUS Building, Begumpet, Hyderabad -500 003, India, here in after called **Party-1**

and

SRI VASAVI ENGINEERING COLLEGE, Pedatadepalli, Tadepalligudem - 534 101, West Godavari District, Andhra Pradesh represented by its Secretary & Correspondent Sri Ch.V.V.Subba Rao here in after called **Party-2**

Responsibilities of Party -1:

1. To Provide Industrial Visits to the students of Party -2 to the extent of Feasibility and Availability
2. To extend support and cooperation for organizing Internship programmes in SPHERE to provide industrial exposure and to adapt the corporate.
3. To provide industry oriented training and practical knowledge to the students.
4. To provide sessions for training the faculty in a corporate oriented way under FEP mode.
5. To establish & promote Center of Excellence with the experts.

Responsibilities of Party-2:

1. To Assign the Students , Faculty and Staff for any of the programs offered by party-1
2. To offer Special Lectures and training programs for the benefit of Staff and Graduate Engineers of Party2
3. To assign the students, staff any of the mutually assigned projects.

Joint Responsibilities:

1. The syllabus for electives would be chosen and finalized by both the parties.
2. Confidentiality regarding the information shared is to be maintained by both the parties.
3. Area of cooperation will be identified jointly by both the parties.
4. This agreement can be terminated by either of the party with three month prior notice and written information without any liability on each other.

Tenure:

All Obligations created by this agreement shall survive change or termination of the parties' business relationship for a period of one year from the date of the disclosure of the confidential information or the change in / termination of the business relationship of the parties whichever is later.

In witness, whereof the parties hereto have executed this agreement by their duly authorized representatives as of the date first set forth above.

SPHERE SOFT SOLUTIONS INDIA PVT.LTDBy: J. Srinivas

Name: Satya Thopalli

Title: Director & Head-Human Resources

SPHERE, HYDERABAD

Date: 24-01-2018

Seal:

**M/S: SRI VASAVI ENGINEERING COLLEGE, Tadepalligudem**By: Ch. V. V. Subba RaoName: Ch.V.V.Subba Rao
Title: Secretary & Correspondent
Sri Vasavi Engineering College.

Date: 24-01-2018

Seal: *Secretary & Correspondent*
SRI VASAVI ENGINEERING COLLEGE
Pedatadepalli TADEPALLIGUDEM-534101

Concepts acquired by
us on *Salesforce*

On 29-1-18

- We have learnt topics regarding introduction to project management, evolution of project management, different roles in project management.

On 30-1-18

- Discussed concepts were salesforce development modes, salesforce application categories, lifecycle in salesforce, BISP, salesforce testing, salesforce project phase.

On 31-1-18

- The subject of discussion was on salesforce domain, salesforce typical project @SPHERE

On 2-2-18

- We have learnt salesforce requirement plan and few concepts related to agile methodology.

On 3-2-18

- The point of discussion was on project, workflow of the project, quality standards and factors, quality management.

On 5-2-18

- The topics discussed were salesforce development models, roles in software application in sfdc , salesforce requirements, salesforce test plans.

On 7-2-18

- We have learnt concepts which include salesforce CRM, salesforce applications, its advantages and disadvantages.

On 8-2-18

- The subject of discussion was on salesforce products, salesforce automation, profile and users.

On 9-2-18

- The areas under discussion were profile control, object permissions, field level security, standard profiles and salesforce features in force.com page.

On 14-2-18

- The sub topics related to login features were taught.

On 15-2-18

- Track field history and tabs related to objects are the concepts of discussion

On 16-2-18

- We have learnt topics regarding types of objects, how to create custom object, record name, salesforce application objects

On 17-2-18

- The concepts discussed were on how to create fields, path creation for creating fields and steps to create a field.

On 20-2-18 and 21-2-18

- Object relationships and its types were discussed.

On 24-2-18

- We have learnt about formula fields, how to build formulas in salesforce tab, types in formula field, basic and advanced formula.

1 26-2-18 Page layouts,how to create pagelayout,record types are the concepts of discussion

1 27-2-18 We have learnt topics regarding recording types, how to create record type,page layout assignment, how to assign record types to profiles.

1 5-3-18 One concepts discussed were on apex language, workflow of apex, concepts related apex datatypes and their syntaxes.

1 6-3-18 Email templates,how to create email templates,way to access email template were discussed.

1 7-3-18 We have learnt about data loader,data loader installation, settings related to database, operations in dataloader.